



TBP Business Development & Training Advisor

Initiatives of Change International's Trustbuilding Program (TBP) is looking for someone who would be interested in helping us move forward our developing **fee-for-service training offer**.

We are looking for someone who can bring a combination of **business development, training/curriculum design and relevant professional networks**, particularly in the corporate, HR, CSR, Learning & Development, public sector or organizational development space. There is a small remuneration available for this work.

The support could include:

- Identifying and opening doors to potential clients and partners through existing networks (companies, professional bodies, universities)
- Helping us develop a pipeline of potential fee-for-service opportunities
- Advising on how we position and price the training offer for different audiences
- Working with the TBP team to develop and adapt modular training packages for organizational clients
- Contributing to marketing materials and approaches for reaching potential clients

This is an opportunity to **help shape a new area of TBP's work and contribute to making the program more financially sustainable**, while extending its trustbuilding approach into new sectors.

Timeframe: October 2026 to February/ March 2027 (with possible extension).

If this sounds interesting to you, or you know someone who might be a good fit, please get in touch us at info-tbp@iofc.org.